EXHIBIT "G"

IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF PENNSYLVANIA

Defendant.	JURY TRIAL DEMANDED
vs. KEYSTONE INSURERS GROUP, INC. and EBENSBURG INSURANCE AGENCY,	: CIVIT ACTION NO.
Plaintiff,	: Civil Action No.
AMERICAN BUILDERS INSURANCE COMPANY,	: :

COMPLAINT

American Builders Insurance Company, formerly known as Association Insurance Company ("American"), through its undersigned attorneys, avers as follows:

Nature of the Action

- 1. American commences this action for:
- (a) compensatory damages, consequential damages, pre and post judgment interest, costs, and attorneys' fees against defendant Keystone

 Insurers Group ("Keystone") for breach of contract;

- (b) compensatory damages, consequential damages, pre and post judgment interest, and costs against Keystone and Ebensburg for professional negligence;
- (c) compensatory damages, consequential damages, pre and post judgment interest, and costs against Ebensburg and Keystone for negligent misrepresentation;
- (d) compensatory damages, consequential damages, punitive damages, pre and post judgment interest, and costs against Ebensburg and Keystone for fraudulent misrepresentation.

The Parties

- 2. American is a corporation organized and existing under the laws of the State of Delaware, which maintains its principal place of business at 2410 Paces Ferry Road, SE, Atlanta, Georgia. American is authorized by the Pennsylvania Department of Insurance to sell and issue workers' compensation insurance in the Commonwealth of Pennsylvania. American is a citizen of the States of Delaware and Georgia.
- 3. Keystone is a corporation organized and existing under the laws of the Commonwealth of Pennsylvania, which maintains its principal place of business at 1995 Point Township Drive, Northumberland, Pennsylvania. Keystone

is a citizen of the Commonwealth of Pennsylvania. Keystone is comprised of approximately 300 agency partners, including defendant Ebensburg.

4. Ebensburg is a corporation organized and existing under the laws of the Commonwealth of Pennsylvania, which maintains a principal place of business at 129 E. High Street, P.O. Box 90, Ebensburg, Pennsylvania. Ebensburg is an insurance agency and is a Keystone partner agency. Ebensburg is a citizen of the Commonwealth of Pennsylvania.

Jurisdiction and Venue

- 5. This Court has subject matter jurisdiction over this dispute pursuant to 28 U.S.C. §1332(a)(1) because complete diversity of citizenship exists between plaintiff and defendants and the amount in controversy exceeds \$75,000 exclusive of interest and costs.
- 6. This Court has personal jurisdiction over defendants Keystone and Ebensburg because both defendants are Pennsylvania corporations and regularly conduct business in this Commonwealth.
- 7. Venue is proper in this district pursuant to 28 U.S.C. §1391(b) because Keystone maintains business offices in this district and a substantial part of the events and omissions forming the basis of America's claims occurred here.

Factual Background

- 8. This action arises out of defendant Keystone's breaches of contractual and professional duties owed to American and defendant Keystone and Ebensburg's negligent and/or fraudulent misrepresentations of material facts that induced American to issue a workers' compensation insurance policy to Custom Installations Contracting Services, Inc. ("Custom Installations"). But for defendants' breaches of duties and misrepresentations of material facts, American would not have issued the workers' compensation insurance policy to Custom Installations. Defendants' actions have caused American to sustain damages in an amount yet to be determined, but believed to be in excess of \$1 million.
- 9. On or about June 16, 2008, Keystone entered into an Agency
 Agreement with Builders Insurance Group, Association Insurance Company (now
 known as American Builders Insurance Company), and Vinings Insurance
 Company. A true and correct copy of the Agency Agreement is attached hereto as
 Exhibit A.
- agencies. Keystone supports its partner agencies with "expertise and insight."

 Keystone bolsters its partner agencies with added resources, creates and manages specialty insurance programs, and trains agents to become product experts.

Keystone also provides its partner agencies with "risk management offerings" to improve its partner agencies' the ability to attract and return business.

- authority to solicit, receive, and accept proposals for insurance, including workers compensation insurance. *See* Agency Agreement, § 1.1 (Exhibit A). Keystone's authority is limited by the underwriting rules and guidelines of American and the terms and conditions contained in the Agency Agreement. *Id*.
- 12. Keystone delegates to its partner agencies its authority under the Agency Agreement to solicit, receive, and accept proposals for insurance.
- 13. Under the Agency Agreement, Keystone and its partner agencies, including Ebensburg, receive a commission based on the premium for the insurance policies that it helps to place. *See* Agency Agreement, § 1.3 and § 2.2 (Exhibit A).
- 14. The Agency Agreement has an implied duty of good faith and fair dealing that, among other things, imposes on Keystone the duty to provide accurate information to American in soliciting proposals for insurance coverage made by Keystone and its partner agencies.
- 15. Ebensburg is an insurance agency that has obtained insurance policies for businesses and individuals in the Commonwealth of Pennsylvania for

over 50 years. A substantial portion of Ebensburg's business involves obtaining workers' compensation insurance for Pennsylvania businesses.

- 16. As one of Keystone's partner agencies, Ebensburg has the actual, apparent, and/or ostensible authority to submit insurance proposals to American.
- 17. Custom Installations has been a client of Ebensburg since at least 2012. Custom Installations engages in the roofing business, among other things.
- 18. Before 2015, Custom Installations obtained its workers' compensation insurance from the Pennsylvania State Workers' Insurance Fund or SWIF. Upon information and belief, prior to 2015, Custom Installation stated on its workers' compensation insurance applications that it was engaged in the roofing business and that its employees worked over 15 feet above the ground.
- 19. Premiums for insurance obtained through SWIF are higher than private insurance companies, and insurance agencies such as Ebensburg do not receive commissions when their clients obtain SWIF workers' compensation insurance. As a result, in our about June 2015, Ebensburg sought to obtain workers' compensation insurance for Custom Installations from a private insurer.

- 20. In an attempt to procure workers' compensation insurance for Custom Installation, one or more Ebensburg's employees took information from Custom Installation's prior applications to SWIF and completed applications to approximately four insurers, including American.
- 21. On one or more applications submitted to insurance companies other than American, Ebensburg accurately stated that Custom Installations' business involves roofing work and that its employees work over 15 feet above the ground.
- 22. On one such application, another insurer declined to provide coverage because, among other reasons, Custom Installations is involved in "higher than normal roofing work."
- American's Workers Compensation Application ("Application") by providing narrative answers to certain and specific questions contained within the Application and also contained in associated documents, including but not limited to an Underwriter Questionnaire ("Questionnaire") and Risk Questionnaire ("Risk Questionnaire"). The Application, Questionnaire, and Risk Questionnaire are attached hereto and are marked Exhibits B, C & D respectively.

- 24. The information sought by American in the Application,

 Questionnaire and Risk Questionnaire was essential to allow it to determine

 whether to provide workers' compensation insurance for the type of work

 identified in the application and also to allow it to underwrite accurately the risk to

 be insured under the Policy.
- 25. The Application contains a section titled "Nature of Business/Description of Operations" that required Custom Installations to comment and provide a description regarding its work. Specifically, this section provides:

Give Comments And Descriptions of Business,
Operations and Products, Manufacturing — Raw
Materials & Processes, Product, Equipment, ContractorType of Work, Sub-Contracts, Mercantile-Merchandise,
Customers, Deliveries, Service — Type, Location, FarmAcreage, Animals, Machinery, Sub-Contracts.

Ebensburg answered this question on Custom Installations' behalf by inserting the phrase "Commercial Remodeling." *See* Exhibit B.

26. In the General Information section of the Application, Custom Installation was asked "[is] any work performed . . . above 15 feet." Ebensburg answered "No" for Custom Installations. *See* Exhibit B, p. 3.

- 27. In the Questionnaire and Risk Questionnaire Custom
 Installation was asked several questions regarding the nature of its work and was asked specifically whether it performed worked above a specific, defined height.
- 28. Question 3 on the Questionnaire asked Custom Installations whether "[a]ny [of its] work [was] performed . . . above 15 feet?" On Custom Installations' behalf, Ebensburg reaffirmed the answer provided in the Application and again answered "No." *See* Exhibit C, p. 1.
- 29. Question 3.1 on the Questionnaire asked Custom Installations "[w]hat is the maximum height [of your work]?" Again, on Custom Installation's behalf, Ebensburg reaffirmed the answer provided in the Application and affirmatively answered "15 FT." *See* Exhibit C, p. 1.
- 30. Question 6 on the Questionnaire asked Custom "[a]re subcontractors used?" Custom answered "No."
- 31. Question 1 on the Risk Questionnaire asked Custom
 Installations whether "[a]ny exterior work [was performed] above 3 stories?" On
 Custom Installations' behalf, Ebensburg answered "No." See Exhibit C.
- 32. Question 4 on the Risk Questionnaire asked Custom whether "[] roofing [was] performed by [its] own employees?" Custom answered "No."

- 33. In Question 6 of the Questionnaire and Question 4 of the Risk Questionnaire Custom Installations represented through Ebensburg that it did not perform any roofing work directly through its employees or indirectly through subcontractors.
- 34. The Application ends with the following statement and admonition:

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR ANOTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIAL FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS THE PERSON TO CRIMINAL AND CIVIL PENALTIES.

- 35. Custom, through its corporate secretary, Michael F. Bichko, signed the application beneath the foregoing statement and admonition and in doing so represented that each answer provided in the Application, Questionnaire and Risk Questionnaire, including the answers referenced above in paragraphs 15 through 13, (collectively "Answers") were true, correct and accurate.
- 36. Custom Installations' Answers, provided by Ebensburg, which generally misrepresented the nature of its work and specifically misrepresented that Custom Installations did not perform roofing work or work above the defined

height of 15 feet, contained essential facts that formed the inducement for American to issue the Policy to Custom Installations.

- 37. As a matter of business policy, American does not contract to sell workers' compensation insurance policies to companies that engage in roofing work or work above the defined height of 15 feet and does not issue workers' compensation insurance coverage for such work.
- 38. American did not learn that Ebensburg completed the Application, Questionnaire, and Risk Questionnaire for Custom Installations until the November 7, 2017 depositions of Ebensburg employees Karen Ligda and Kurtis Deyulis.
- 39. On July 20, 2015, American issued Custom Installations a workers' compensation insurance policy identified by number WCV-0196284-00 (the "Policy"). American issued the Policy in reliance on the accuracy of the information contained in the Application, the Questionnaire, and the Risk Questionnaire that Custom Installations does not engage in the roofing business and its workers do not work more than 15 feet above ground.
- 40. Because of the above-described misrepresentations of material fact, American has sued Custom Installations in this Court, Civil Action No. 3:15-cv-00295 for rescission of the workers' compensation insurance policy and for

fraud (the "Custom Installations Lawsuit"). In the Custom Installations Lawsuit, Custom Installation has admitted that its application to American contains false information.

- 41. Upon information and belief, Custom Installations intended to provide American with true, correct and accurate answers to the questions contained on the Application, Questionnaire and Risk Questionnaire, but did not.
- 42. At the time American and Custom Installations formed their contractual relationship, American intended to sell and issue the Policy to Custom based solely on the information provided by Custom on the Application,

 Questionnaire and Risk Questionnaire.
- 43. At the time American and Custom formed the subject contractual relationship, American intended only to provide Custom Installations with workers' compensation coverage that related to the specific type of risk it insured in Pennsylvania and only with workers' compensation insurance coverage of the type it sold in Pennsylvania.
- 44. American issued the Policy to Custom Installation based on materially false information provided in the Application, Questionnaire and Risk Questionnaire.

- 45. If American had known accurate information relating to Custom Installations' business, it would not have issued the Policy to Custom Installations.
- 46. By virtue of the Agency Agreement, Keystone maintains express and implied contractual obligations to provide accurate information on the clients of its partner agencies to American in making proposals for the issuance of insurance policies. Moreover, Keystone owes professional duties to American to ensure that the information contained in proposals submitted to American is accurate.
- 47. Keystone breached its contractual and professional duties to American when Ebensburg, its partner agency, submitted materially false information in its proposal for the issuance of a workers' compensation policy to Custom Installations.
- 48. Ebensburg owed a duty to American to use reasonable care in submitting information on Custom Installations in applying for workers compensation insurance. Ebensburg failed to utilize reasonable care in submitting information to American.
- 49. Alternative, Ebensburg intentionally and/or recklessly submitted materially false information on Custom Installations to American for the

purpose of inducing American to issue the Policy, which enabled Ebensburg to earn a commission.

- 50. Keystone is vicariously liable for the negligent and/or fraudulent misrepresentations of material fact made by its agent Ebensburg.
- 51. On or about September 8, 2015, less than two months after the effective date of the Policy, Custom Installations' employee, James Scott, Jr. ("Scott") is alleged to have sustained injury while performing roofing work and falling from his work location, which was approximately 25 feet above the ground.
- 52. Following his injury, Scott made a claim for workers' compensation benefits to American.
- 53. Based on information available to it at the time of Scott's injury and pursuant to the Policy, America made the following payments on Custom Installations' behalf directly to Scott or on his behalf:
 - (a) Wage indemnity \$ 10,945.95; and
 - (b) Medical payments: \$1,008,268.68.
- 54. Upon information and belief, Scott may submit additional claims against and argue entitlement to be paid under the Policy.

Count One (Breach of Contract) American v. Keystone

- 55. American incorporates by reference the above paragraphs as if set forth fully herein.
- 56. The Agency Agreement is a valid and enforceable contract between American and Keystone by which American authorized Keystone to make proposals for the issuance of insurance on behalf of Keystone's clients.
- 57. Keystone's business is comprised of approximately 300 partner agencies, including Ebensburg. Keystone entered into the Agency Agreement with the express purpose of enabling its partner agencies to submit proposals for insurance to American and other related insurance companies. But for the Agency Agreement, Ebensburg would not be authorized to make proposals for the issuance of insurance policies to American.
- 58. Keystone authorizes its member agencies, including Ebensburg, to submit proposals to issue insurance policies directly to American.
- Keystone and its partner agencies involve the submission of applications, questionnaires, and risk questionnaires to American, which contain information on the proposed insured to enable American to decide whether it issue a policy or decline to issue a policy.

- of good faith and fair dealing, which among other things, obligates Keystone and its member agencies to submit accurate information on their clients on the applications, questionnaires, and risk questionnaires, upon which Keystone and its member agencies know American will rely in decided whether it issue insurance policies.
- 61. Keystone breached its contractual obligations, including its implied covenant of good faith and fair dealing, to American when Ebensburg submitted the Application, the Questionnaire, and the Risk Questionnaire to American containing materially inaccurate information.
- 62. As a direct and proximate result of Keystone's contractual breaches, American has sustained damages in an amount in excess of \$1 million.
- 63. Under the Agency Agreement, Keystone agrees to indemnify, defend, and hold American harmless against "any and all claims, demands, actions, proceedings, liability, losses, damages, fines and penalties, costs or expenses, including without limitation, attorneys' fees, disbursements, and court costs, made or instituted against or incurred by ... [American] and which arise out of any action or inaction of the Agency or any agent or their employees, representatives, in connection with any obligations of the Agency arising out of this Agreement." *See* Agency Agreement, § 4.7 (Exhibit A).

64. Pursuant to the indemnity provision in the Agency Agreement, Keystone is obligated to indemnify American for all damages, including costs and attorneys' fees, relating to its partner agency Ebensburg's submission of material false information in its proposal to issue insurance to Custom Installations.

WHEREFORE, for the foregoing reasons, American requests this Court to enter judgment in its favor and against Keystone for compensatory and consequential damages in excess of \$75,000, pre and post judgment interest, costs, and attorneys' fees. American also requests this Court to grant such further relief as it deems to be just and proper.

Count Two (Professional Negligence) American v. Keystone and Ebensburg

- 65. American incorporates by reference the above paragraphs as if set forth fully herein.
- 66. As insurance brokers, Keystone and Ebensburg owe professional duties to use reasonable care in the submission of information contained in applications, questionnaires, and risk questionnaires to American for the purpose of obtaining insurance policies for its clients and the clients of its approximately 300 partner agencies.

- 67. Upon information and belief, Keystone delegated the obligation to submit accurate information to American to its partner agency Ebensburg for its clients.
- 68. Keystone has a legal duty to American to supervise its partner agencies who it permits to submit proposals to issue insurance to American under the Agency Agreement and touts on its website the steps it takes to bolster its partner agencies, create and manage insurance programs for its member agencies, train agents to become product experts, and provide risk management offerings to improve its partners' ability to attract and retain business.
- 69. Ebensburg has a legal duty to American use reasonable care to ensure that the information that it places onto applications, questionnaires, and risk questionnaires proposing insurance is accurate and complete.
- 70. Ebensburg breached its professional duties to American when it submitted materially inaccurate information to American in support of the proposal to issue workers' compensation insurance to Custom Installations.
- 71. Keystone breached its professional duties owed to American when Ebensburg failed to submit accurate information in support of the proposal to issue workers' compensation insurance to Custom Installations and/or by failing to

use due care in the delegation to and/or supervision of Ebensburg in acting as an insurance agent for American.

72. As a direct and proximate result of Keystone's and Ebensburg's breaches of their respective professional duties, American has sustained damages in an amount in excess of \$1 million.

WHEREFORE, for the foregoing reasons, American requests this Court to enter judgment in its favor and against Keystone and Ebensburg for compensatory damages and consequential damages in excess of \$75,000, pre and post judgment interest, and costs. American also requests this Court to grant such further relief as it deems to be just and proper.

Count Three (Negligence Misrepresentation) American v. Ebensburg and Keystone

- 73. American incorporates by reference the above paragraphs as if set forth fully herein.
- 74. In connection with presenting a proposal to American to issue workers' compensation insurance to Custom Installations, Ebensburg prepared and submitted to American the Application, Questionnaire, and Risk Questionnaire, all of which contained information pertaining to Custom Installations' business and the risk to American in issuing a workers' compensation insurance policy.

- 75. Ebensburg knew that American would be relying on the accuracy of the information contained in the Application, Questionnaire, and the Risk Questionnaire and submitted these documents to induce American to issue the Policy, for which Ebensburg would receive a commission.
- 76. Ebensburg failed to utilize reasonable care to ensure that the information contained in the Application, the Questionnaire, and the Risk Questionnaire was accurate. In fact, the Application, Questionnaire, and the Risk Questionnaire contain materially false information, including the misrepresentations that Custom Installations is not involved in the roofing business, and its employees do not work more than 15 feet above the ground.
- 77. Ebensburg was negligent in submitting materially false information to American in the Application, the Questionnaire, and the Risk Questionnaire.
- 78. Ebensburg is the actual, apparent, and/or ostensible agent of Keystone, and Keystone is vicariously liable for Ebensburg's misrepresentations.
- 79. American does not issue workers' compensation insurance policies to companies engaged in the roofing business, and but for the material misrepresentations in the Application, Questionnaire, and the Risk Questionnaire,

and American's reasonable reliance thereon, American would not have issued the Policy to Custom Installations.

- 80. Subsequent to issuing the Policy, Scott, a Custom Installations employee, was working on a roof, fell approximately 25 feet, and sustained grave injuries. Scott made a claim for workers' compensation benefits, and to date, American has paid \$10,945.95 for wage indemnity and \$1,008,268.68 for medical expenses. Upon information and belief, Scott may submit additional claims against and argue entitlement to be paid under the workers' compensation policy.
- 81. As a direct and proximate result of Ebensburg's negligent misrepresentations of material facts, American has sustained damages in an amount yet to be determined but believed to be well in excess of \$1 million.

WHEREFORE, for the foregoing reasons, American requests this Court to enter judgment in its favor and against Ebensburg and Keystone for compensatory and consequential damages in excess of \$75,000, pre and post judgment interest, and costs.

<u>Count Four</u> (Fraudulent Misrepresentation) American v. Ebensburg and Keystone

82. American incorporates by reference the above paragraphs as if set forth fully herein.

- workers' compensation insurance to Custom Installations, Ebensburg prepared and submitted to American the Application, Questionnaire, and Risk Questionnaire, all of which contained information pertaining to Custom Installations' business and the risk to American in issuing a workers' compensation insurance policy.
- 84. Ebensburg knew that American would be relying on the accuracy of the information contained in the Application, Questionnaire, and the Risk Questionnaire and submitted these documents to induce American to issue a workers' compensation insurance policy, for which Ebensburg would receive a commission.
- 85. Ebensburg intentionally and/or recklessly misrepresented material facts concerning Custom Installations' business in the Application, the Questionnaire, and the Risk Questionnaire, including misrepresentation that Custom Installations is not involved in the roofing business, and its employees do not work more than 15 feet above the ground.
- 86. Ebensburg intentionally and/or recklessly misrepresented material facts to American to induce American to issue the workers' compensation policy to Custom Installations so that Ebensburg could earn a commission to which it would not otherwise be entitled to and so that Ebensburg could otherwise generate income from its relationship with Custom Installations.

- 87. Ebensburg is the actual, apparent, and/or ostensible agent of Keystone, and Keystone is vicariously liable for Ebensburg's misrepresentations.
- 88. American does not issue workers' compensation insurance policies to companies engaged in the roofing business, and but for the material misrepresentations in the Application, Questionnaire, and the Risk Questionnaire, and American's reasonable reliance thereon, American would not have issued the workers' compensation insurance policy to Custom Installations.
- 89. Subsequent to issuing the workers' compensation policy, Scott, a Custom Installations employee, was working on a roof, fell approximately 25 feet, and sustained grave injuries. Scott made a claim for workers' compensation benefits, and to date, American has paid \$10,945.95 for wage indemnity and \$1,008,268.68 for medical expenses. Upon information and belief, Scott may submit additional claims against and argue entitlement to be paid under the workers' compensation policy.
- 90. As a direct and proximate result of Ebensburg's fraudulent misrepresentations of material facts, American has sustained damages in an amount yet to be determined but believed to be well in excess of \$1 million.

91. Ebensburg's actions in misrepresenting material facts to American are so outrageous, intentional, willful, wanton, reckless, grossly negligent that they warrant the imposition of punitive damages.

WHEREFORE, for the foregoing reasons, American requests this Court to enter judgment in its favor and against Ebensburg and Keystone for compensatory and consequential damages in excess of \$75,000, punitive damages, pre and post judgment interest, and costs.

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Attorneys for Plaintiff American Builders Insurance Company

Dated: August 28, 2019

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BUILDERS INSURANCE GROUP



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BUILDERS INSUIVANCE GROUP.

Agency Agreement

This agreement (this "Agreement") is entered into by and between one or more of Builders Insurance (A Mutual Captive Company), Association Insurance Company, and Vinings Insurance Company (hereinafter referred as the "Insurer(s)") and Keystone Jusuage Group (Agency). The Insurers and the Agency are sometimes collectively referred to as the "Parties."

WITNESSETH

WHEREAS, Builders Insurance Group, Inc. (the "Company") has entered into an administrative service agreement with the Insurers to provide administrative services in the name of and on behalf of the Insurers;

WHEREAS, the Insurer desires to utilize the services of the Agency to solicit proposals for the line of coverage specifically enumerated in the Attachment to this Agreement; and

WHEREAS, the Agency is a licensed insurance agent, agency or broker in the respective state.

NOW, THEREFORE, in consideration of the mutual promises herein contained, and for other valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties do hereby agree as follows:

I. AUTHORITY AND DUTIES OF THE AGENCY

- 1.1 Authority to solicit proposals. The Insurer hereby grants to the Agency the authority to solicit, receive and accept proposals for insurance covering such lines of business in such states as the Insurer may, from time to time, authorize to be written, provided that the Agency and the Insurer are duly licensed where such coverage is solicited or accepted in each such state. The Agency's authority shall be limited by the underwriting rules and guidelines of the Insurer and by the terms, conditions, and provisions as set forth in this Agreement.
- Authority and duties with respect to binding coverage. The Agency shall have no authority, actual or apparent; to bind the Insurer to any new or renewal coverage or to otherwise commit the Insurer to insure an applicant without receiving prior written approval from the Company's authorized personnel. Subject to the terms and conditions of this Agreement, and the underwriting rules and guidelines of the Insurer, the Agency, upon release of the premium quote by the Company, may offer coverage through the Insurer, provided, that the Agency has received from the Company an authorized quote prepared subsequent to or upon the Company's underwriting approval, and provided that the coverage offered reflects those terms as set forth in the authorized quotation. Such authorized quotation from the Company to the Agency shall be valid for a period of not more than thirty (30) days from the date of its issue, or for such other period as may be stated in the premium quote or otherwise mandated by applicable law. The Agency shall forward copies of all binders and certificates issued to applicants by the Agency and otherwise notify the Company of all liability accepted not later than three (3) business days following the effective date of coverage. The Agency shall not cancel, non-renew, or attempt to cancel or non-renew any policy, except with the written authority of the Company, the Insurer or the policyholder.
- Premiums and commission. Any and all premiums and return premiums received by the Agency, either before, during or subsequent to the termination of this Agreement, shall be held in a fiduciary capacity as trustee for the Insurer. The Agency shall promptly remit to the Company or the policyholder, respectively, any premium or return premium so held. The Agency shall pay to the Company all amounts due as return commission on cancelled policies or reductions in premiums at the same rate at which commissions were originally retained. As and when reasonably requested by the Company, the Agency shall use its best efforts to collect premium from any policyholder with regard to business placed with the Insurer pursuant to this Agreement and shall assist the Company in obtaining full cooperation and compilance from the policyholder with regard to payroll audits, if any.

- 1.4 The Agency's Duty to Report. The Agency shall have a duty to report any and all claims against the Insurer under coverage sold by the Agency. The Agency shall promptly report such claims to the Company, but in no event shall such claims be reported more than thirty (30) days after Agency becomes aware of the facts potentially giving rise to a claim. The Agency shall also have a duty to notify the Company of any material change in the business of a policyholder. Such material changes are those that may affect the coverage of the policyholder under the coverage as written by the Insurer. The Agency shall promptly report such material changes to the Company, but in no event shall such material changes be reported more than thirty (30) days after the Agency becomes aware of the changes.
- 1.5 Advertising. The Agency shall not use the name, trade name, logo, trademark or any other such information of the Company or the Insurer in any advertisement, marketing material, literature or other media without the express prior written consent of the Company or the Insurer.

II. DUTIES OF BUILDERS INSURANCE GROUP, INC.

- 2.1 <u>Billing and collection.</u> The Company shall be responsible for generating and malfing premium invoices directly to the policyholder (direct bill), unless the Company notifies the Agency of its election to generate and malf premium invoices otherwise (agency bill). With respect to direct bill policies, a copy of annualized estimated and final audit bills will be malled to the Agency upon request.
- 2.2 Commission Schedule. The Company shall compute and pay to the Agency commission in accordance with the Schedule of Commission as set forth in the Attachment to this Agreement, or as otherwise agreed to in writing by the Parties. The Company may, from time to time, revise or modify the Commission Schedule by providing a revised Commission Schedule to Agency by first class mail, fax, email or overnight delivery service, at the most recent address on file with the Company; such revised Commission Schedule to apply to all transactions which occur on or after the effective date set forth in such Commission schedule, which date shall be not less than 30 days after date the revised Commission Schedule is distributed.
- 2.3 Commission Payment, Commission will be paid based upon the amount collected by the Company from the policyholder, provided that the Company has not resorted to the use of a professional debt collector, attorney or other similar action in efforts to collect the premium, in which case, no commission will be paid to the Agency. No commission will be paid to the Agency with respect to premium subject to any bankruptcy proceeding. Payment shall be mailed to the Agency within thirty (30) days after the end of the calendar month in which the premiums are received and recorded by the Company, less commission on return premium or overpayment.

111. TERMINATION OR SUSPENSION

- 3.1 Grounds for termination. This Agreement shall terminate:
 - a) Automatically and without notice if the Agency's license or authorization to engage in insurance business is terminated, canceled, suspended, revoked or declined renewal by a regulatory authority in any state.
 - b) Automatically and without notice on the effective date of the sale or transfer of the Agency or a substantial portion of the Agency's business or its consolidation with a successor firm, unless this Agreement is assigned to the buyer, transferee or successor with the prior written consent of the Company.
 - c) Automatically and without notice, with respect to the Insurer and any corresponding line of business provided for in the Attachment to this Agreement, in the event the service or management agreement between the Company and the Insurer is terminated. Any termination of a service or management agreement between the Company and any one or more Insurers shall not have the effect of terminating this agreement with respect to any other Insurer(s).
 - d) Immediately upon either party giving written notice to the other in the event of abandonment, fraud, insolvency, gross or willful misconduct or material breach of this Agreement on the part of such other party.
 - e) Upon either party giving not less than thirty (30) days prior written notice to the other, or such other period as may be required by applicable law. Such notice shall include the date of the notice and the effective date of

termination. Such notice shall be deemed duly given when malled by certified mail, return receipt requested, to the party at the address provided hereafter.

- 3.2 Effect of termination. In the event that this Agreement is terminated pursuant to Section 3.1(e), the provisions hereof shall continue until all policies written hereunder have expired and all final audits, billings and retrospective adjustments have been completed, billed, paid, and/or remitted for direct collection of earned premium. However, any reference or implied consent in this Agreement or the Attachment which refers to the Agency's authority to solicit and accept proposals shall be deemed null and void from the effective date of termination.
- 3.3 Accounting and payment. Not later than five (5) business days after the effective date of the termination of this Agreement, the Agency shall account for and pay to the Company all premiums and other monies or securities collected by the Agency or held for or on behalf of the Company or the Insurer.
- 3.4 <u>Suspension</u>. If the Agency becomes delinquent in accounting or payment of monles due to the Company or the Insurer, the Company or the Insurer may immediately suspend the Agency, suspend this Agreement in its entirety, or suspend any provision or provisions hereof as deemed necessary in the sole discretion of the Company or the Insurer.
- 3.5 Ownership of documents and records. In the event of suspension or termination of this Agreement as provided above, the Agency's records and use and control of expirations shall remain the property of the Agency and shall remain in its possession, provided that the Agency has then rendered and continues to render timely accounts and payments of all amounts due the Company and the Insurer. Otherwise, the said records and use and control of expirations of business shall become vested in the Insurer. If, in disposing of such records and expirations, there is a deficiency with respect to debt or money owed to the Company or the Insurer, the Agency shall remain liable for the balance of such indebtedness. Any amount realized in excess of such indebtedness, less expenses, shall be returned to the Agency. All policy forms, manuals, membership agreements, endorsements or other supplies furnished to the Agency by the Company or the Insurer shall at all times remain the property of the Insurer and shall be returned within five (5) days after the effective date of termination or suspension, or immediately upon demand made by the Company or the Insurer.

IV. GENERAL PROVISIONS

- Rules of construction. Any and all references in this Agreement to the Insurer, line of business, state and Schedule of Commissions shall be deemed to refer to the specific Insurer, line of business, state and Schedule of Commission as enumerated in any and all Attachments to this Agreement, respectively. Wherever used in this Agreement, the singular shall include the plural, and the plural shall include the singular; and any reference to a particular gender shall include each and every other gender. The section headings used herein are provided for convenience only and shall have no bearing on the construction of this Agreement. This Agreement contains the entire agreement with respect to the subject matter hereof and supersedes all previous agreements regarding the same or similar subject matter made between the Parties.
- 4.2 <u>Independent contractor.</u> The Agency is an independent contractor and not an employee of the Company or the Insurer. The Agency's sole remuneration shall be the commission as set forth in the Attachment to this Agreement. Expenses incurred by the Agency shall be borne solely by the Agency and not by the Company or the Insurer.
- 4.3 <u>Designation of agent or agency of record.</u> In the event of a dispute as to which agent or agency is authorized to represent an existing or prospective policyholder as the agent of record, the policyholder's written statement designating an agent or agency shall be binding upon the Parties and the Company, provided that, at all times relevant, the designated agent or agency remains duly licensed in the respective state and appointed by the Insurer. Unless otherwise prohibited by law, the Company shall exercise exclusive discretion over whether to recognize an amendment or change to the designation of the agent of record prior to the expiration, termination or renewal of a policy.
- Professional liability. The Company and the Insurer shall not be responsible for the errors and omissions of the Agency, The Agency agrees, warrants and represents that it has obtained and will continue to maintain professional liability insurance in an amount with limits of not less than one million dollars (\$1,000,000.00) per claim with an insurer acceptable to the Company and the Insurer. A copy of the policy or a certificate of insurance shall be provided to the Company upon execution of this Agreement, on or about each anniversary thereafter, and at such other times as may be reasonably requested by the Company. Fallure to provide a copy of the above listed documentation shall

Page 3 of 5

result in an immediate termination of this Agreement at the option of the Company or the Insurer.

- 4.5 Governing law and costs of litigation. This Agreement shall be governed in accordance with the law of the state of Georgia. Any action to enforce this agreement may be brought in the District Court of the state of Georgia in Fulton County, or, if in federal court, in the United States District Court for the Northern District of Georgia. In the event of any litigation with regard to the subject matter hereof, the prevailing party shall be entitled to recover costs and reasonable attorneys' fees from the other party.
- 4.6 <u>Severability.</u> The invalidity or unenforceability of any particular provision of this Agreement shall not affect the validity or enforceability of any other provision hereof; and this Agreement shall be construed in all respects, to the extent possible, as if such invalid or unenforceable provision were omitted or were amended in compliance with the law.
- 4.7 Indemnification and Hold Harmless With Respect to Builders Insurance Group, Inc. et. al. The Agency shall indemnify, defend, and hold the Company, and its subsidiaries, affiliates, successors, insurers, reinsurers and assignees (including but not limited to the Insurer), as well as their shareholders, directors, officers, employees and agents harmless against and in respect of any and all claims, demands, actions, proceedings, liability, losses, damages, fines and penalties, costs or expenses, including without limitation, attorney's fees, disbursements, and court costs, made or instituted against or incurred by the Company or the Insurer(s) or such other indemnities and which arise, either directly or indirectly, out of any action or inaction of the Agency or any agent, or their employees or representatives, in connection with any obligations of the Agency arising out of this Agreement.
- Hold Harmless With Respect to Insurer. The Agency shall have no claim or cause of action against the Insurer, and the Agent shall look solely to the Company and hold the Insurer harmless for any and all claims, expenses, costs, liabilities, causes of action and damages, including but not limited to extra-contractual damages or losses in excess of policy limits, that the Agency incurs which arise in any manner from actions taken or not taken by the Insurer or the Company.
- 4.9 <u>Collateral Assignment</u>. Pursuant to the Company's agreement with the Insurer, Builders Insurance Group Inc. has collaterally assigned jointly to the Insurer all rights and remedies it may have now or in the future against any Agency, under any contract between the Company and the Agency, or otherwise, relating in any manner to the policies. Such collateral assignment shall be fully effective and enforceable automatically and immediately if Builders Insurance Group, Inc. defaults in fulfilling any of its obligations to the Insurer. The Agency hereby agrees to be bound by and to comply with such assignment upon notice from the Insurer to the Agency that the assignment has become effective.
- 4.10 Amendments Deemed Accepted. From time to time the Insurer may make Amendments to this Agreement. Such Amendments will be mailed to the Agency pursuant to the provisions of Section 4.11 of the Agreement. The Agency shall have ninety (90) days to notify the Insurer of their non-acceptance of such Amendments. Should such notice of non-acceptance not be received by the Insurer, the Amendment(s) shall be deemed accepted.
- 4.11 Notices. Notice to any Party provided pursuant to this Agreement shall be deemed duly given when malled via United States Postal Service, certified mail, return receipt requested as follows:

	Builders Insurance Group, Inc.; 2410 Paces Ferry Rd. Suite 300 Atlanta, GA 30339-4098 Attention: Agency Services	Builders Insurance Group
If to the Agency:	Processor and the second distributed by the second as a second and become more than the second as a second as the	ANT CHICAGO STATE COLOR
		A.A. A.
Either party may change its notice addre	ss by malling notice of the new	address to the other party as aforesald

If to the Insurer, in care of the Company!

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4.12 <u>Warranty.</u> The Parties, by signing below, war	rant that they are authorized to execute this Agreement.
IN WITNESS WHEREOF, the Parties have entered and it shall become effective on the	into this Agreement on the day of, day of,
Agency: Keystone Insurers Group	Insurer: BUILDERS INSURANCE GROUP
Signature: Leci Ann Howk Printed name: Oxradiums Officer Title:	Printed name: MARKeting
05-22-08 Date:	Title: 6/16/08 Date:
Witness	Witness
Signature: Hilly I. Van Gilder Printed name;	Signatoire: BILLUE Printed name:





BUILDERS INSURANCE GROUP 2008 VIRGINIA AGENCY PROFIT SHARING AGREEMENT

This Profit Sharing Agreement (hereinafter referred to as the "Agreement") is by and between you, our Agent (hereinafter referred to as "You" or "Your"), and the member companies of Builders Insurance Group set forth below (hereinafter referred to as "We," "Us," or "Our") that have appointed You as Our licensed representative under applicable state laws and regulations.

I. PROFIT SHARING AWARD

To be eligible for an Award under this Agreement, You must have:

- a minimum combined total of \$250,000 of In-Force Premiums with any of the Builders Insurance Group member companies as of the Annual Evaluation Date;
- (ii) earned Premiums for the most recent year of at least \$125,000;
- (iii) an active Agency Agreement at the time of payment of the Award;
- (ly) a Loss Ratio of 45% or less for the Experience Period

II. DEFINITIONS

- A. Agency Tier (see Exhibit I) The table used to determine Your Profit Sharing Award shall be determined by Your In-Force Premium as of December 31 of Year One of the Experience Period.
- **B. Earned Premiums** are calendar-year premiums related to all exposures recorded or estimated during the Experience Period.
- C. Claims Evaluation Date shall be March 31 for all claims activity occurring during the most recently completed Experience Period.
- **D. Experience Period** is the most recently concluded calendar year plus the two preceding calendar years. The most recent year shall be referred to as Year One, the middle year as Year Two and the most distant year as Year Three.

E. Incurred Losses include:

- Direct losses, case reserves and allocated loss adjustment expenses paid during the Experience Period.
- Change in case reserves during the Experience Period.
- Other Expenses Additional costs or charges incurred by Us for:
 - Underwriting charges imposed for any reinsurance facility, joint underwriting association business assumed, or other insurance programs required by statute or some other basis.
 - Special state taxes and assessments or other charges.

- **F. In-Force Premiums** include estimated annual premiums for all active policies (workers' compensation, general liability and builders risk) as of the evaluation date and recorded by Us during the Experience Period. In-Force Premiums do not include:
 - Premiums for policies written through pools, associations, or syndicates.
 - Premiums for policies written in any reinsurance facility, joint underwriting association, or other insurance program required by law.
 - Policyholder dividends, expense fees, surcharges, and other like charges.
 - Premiums for policies, lines of coverage or plans that We may exclude from this Agreement by amendment.
- G. Loss Ratio shall be determined dividing your Incurred Losses by your Earned Premiums. The Loss Ratio is determined from premiums and losses associated with Your workers' compensation and builders risk book of business only.

Premiums and losses from other lines of business (i.e.; general liability) will not be used in the calculation of Your Loss Ratio until such time as We determine. We will inform you in writing of any change in the Loss Ratio formula.

- H. Premium Growth shall be determined by dividing Your In-Force Premium (workers compensation, general liability and builders risk) as of December 31 of Year One of the Experience Period by Your In-Force Premium (workers compensation, general liability and builders risk) as of December 31 of Year Two of the Experience Period.
- I. Settlement Date we will endeavor to make payment no later than April 30 following the end of the most recent Experience Period.
- J. Three-Year Loss Ratio shall be determined by dividing Your Incurred Losses by Your Earned Premiums for the same period. The Three-Year Loss Ratio is determined from Your workers' compensation book of business and your builders risk business only. Your Three-Year Loss Ratio and Your Premium Growth in the workers' compensation, general liability and builders risk lines of business shall be used to determine Your Profit Sharing Award from the appropriate table in Exhibit I.
- K. Member Companies: This agreement applies to business written in any of the following Builders Insurance Group member companies, Builders Insurance (A Mutual Captive Company), Association Insurance Company and Vinings Insurance Company.

III. AGENCY INCENTIVE FORMULA

A. The applicable Profit Sharing percentage (refer to Exhibit I), as determined by Your Three-Year Loss Ratio (determined by your workers' compensation and builders risk losses only) and Your In Force Premium growth (workers' compensation, general liability and builders risk), shall be applied to Your Inforce Premium as of December 31 of Year One.

B. For years in which Your In-Force Premium does not meet or exceed \$250,000 on December 31, You will not be eligible for a Profit Sharing Award. However, the experience (premium and losses) from years in which Your In-Force Premiums were below \$250,000 will be included in the calculation of Your Agency Incentive Payment in subsequent years.

IV. LARGE LOSS LIMITATION

To mitigate the adverse effects of any single loss on Your Agency Incentive Award, any loss or single occurrence charged to Your account shall be limited as follows:

- A. Year One Losses: Any single Incurred Loss (occurring in Year One) shall be ilmited to Our per-occurrence reinsurance retention level for the year in which the loss occurred.
- **B. Year Two and Year Three Losses:** Any single Incurred Loss (occurring in Year Two or Year Three) shall be ilmited to \$100,000.

V. AGENT OF RECORD TRANSACTIONS

History (premium and losses) on business moved from one agency to another by an agent of record letter will remain with the original agent for the period the original agent was recognized in our records as the agent of record. The new agent will be held accountable for the premium and losses following our recognition of the new agent as the agent of record.

VI. TERMINATION

Upon the termination of Your Agency Agreement, this Agreement shall also terminate without further notice. Following termination of Your Agency Agreement, no Profit Sharing Awards shall be earned, due or paid for any Experience Period.

VII. REQUIREMENTS AND CONDITIONS

- A. We expressly reserve the right to charge costs in any Experience Period for expenses incurred with respect to prior Experience Periods.
- B. Unless stated otherwise in this Agreement, Your Earned Premiums and Incurred Losses for all states in which You write business will be combined for purposes of determining eligibility and making calculations under this Agreement.



- C. The combining of agencies under common ownership or control for the purpose of qualifying for the Profit Sharing Award shall be done at Our discretion.
- D. All information required by this Agreement shall be computed by Us from Our records in accordance with Our usual accounting and statistical methods and procedures and all calculations shall be final and uncontestable.
- **E.** We shall furnish You with a statement providing information used in the Agency Incentive Award calculations.
- F. In signing this Agreement, you expressly agree that you understand its provisions and the calculation and payment terms. The equitable administration and interpretation of this Agreement is at Our sole discretion.
- G. From time to time We may introduce new products. Any new products offered by Us and sold by You are not automatically included in this Agreement unless We inform you in writing of such inclusion.

VIII. TERM OF AGREEMENT

Builders Insurance Group

This Agreement is effective on the date indicated below and shall apply to experience periods beginning on or after stated effective date and will remain in effect until terminated or modified by Us. We reserve the right to modify this agreement retroactively up to 150 days after the inception of the most recent Experience Period.

The undersigned herby agrees to the terms and conditions of the Builders Insurance Group Profit Sharing Agreement.

By James	Date 6/16/08
Printed Name TOM MAUPIN	TITLE SR VP MARSTING
Agency Name Keystone Insure. By Alea lace House Printed Name Lla ann Hawk	is Group, Inc
By Ala le House	Date 05-22-08
Printed Name Lla ann Hawk	Title Operations Officer

EXHIBIT I

TIER ONE - Agency Volume of \$250,000 to \$999,999 (as of December 31 of Year Two of the experience period).

IN FORCE PREMIUM GROWTH	Decrease of 20% or Greater	Decrease of 19.9% to 7.5%	Decrease of 7,4% to Increase of 4,9%	Increase of 5% to 14,9%	Increase of 15% to	Increase of 25% or
THREE- YEAR LOSS RATIO	Greater	7.570	4,970	14,9%	24,9%	Greater
Greater than 45%	0,00%	0,00%	0.00%	0.00%	0:00%	0,00%
36.1 to 45%	0.00%	0.25%	0.50%	0:65%	0:80%	1,00%
27.1 to 36%	0.00%	0.75%	1.00%	1:25%	1.50%	1,75%
18.1 to 27%	0,00%	1.25%	1.50%	2,00%	2,25%	2.75%
9.1% to 18%	0.00%	1.75%	2.25%	2,75%	3:25%1	4:00%
Less than 9%	0.00%	2,50%	3,00%	3.50%	4.00%	5.00%

TIER TWO - Agency Volume between \$1,000,000 and \$1,999,999 (as of December 31 of Year Two of the experience period).

	1		10		1	
IN FORCE PREMIUM	Decrease Of 17.5%	Decrease of 17.4% to	Decrease of 4.9 % to Increase of	Increase 5% to	Increase of 12.5%	Increase of 20% or
GROWTH	or Greater	5%	4.9%	12.4%	to 19.9%	Greater
THREE-YEAR LOSS RATIO						
Greater than 45%	0,00%	0.00%	0.00%	0.00%	0.00%	0,00%111
36.1 to 45%	0.00%	0.25%	0.50%	0.65%	0:80%	1,00%
27.1% to 36%	0.00%	0.75%	1.00%	1:25%	1,50%	1,75%
18.1% to 27%	0.00%	1,25%	1,50%	2,00%	2:25%	2:75%
9.1 to 18%	0.00%	1.75%	2,25%	2.75%	3.25%	4:00%
Less than 9%	0.00%	2,50%	3.00%	3.50%	4.00%	5.00%

TIER THREE - Agency Volume greater than \$2,000,000 (as of December 31 of Year Two of the experience period).

Contract of the contract of th		4		7	1	
IN FORCE	Decrease	Decrease of	Decrease	Increase	Increase	Increase
PREMIUM	of 15% or	14.9% to	of 7.4% to	of 0% to	of 7.5% to	of 15% or
GROWTH	Greater	7.5%	0.1%	7.4%	14,9%	Greater
THREE-YEAR						
LOSS RATIO				DANGE.		
Greater than 45%	0.00%	0.00%	0.00%	0.00%	0.00%	0,00%
36.1 to 45%	0.00%	0,25%	0.50%	0.65%	0.80%	1,00%
,						
27.1 to 36%	0.00%	0.75%	1,00%	1.25%	1.50%	1175%
18.1 to 27%	0.00%	1,25%	1.50%	2:00%	2:25%	2775%
9.1 to 18%	0.00%	1,75%	2,25%	2.75%	3,25%	4/00%
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Less than 9%	0,00%	2.50%	3.00%	3,50%	×4.00%	5:00%

Phase-in Factors

Year One: The first calculation of the amount indicated by the Profit Sharing Formula shall be adjusted through the application of a factor of .33

Year Two: The second calculation of the amount indicated by the Profit Sharing Formula shall be adjusted through the application of a factor of .67

Year Three and Later: The third and subsequent calculations of the amount indicated by the Profit Sharing Formula shall be paid at 100% of the indicated amount.

Phase-in status for Agents, who have participated in Our Profit Sharing Agreement under a previous version of this agreement, shall be "Grandfathered" or "carried-over" from the previous agreement.

EXHIBIT "B"

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8//2	0/2015 16;5	17610: DAVWWOSERENZRAKE	INSUKANCE ,	4594444	とくぐっ しょぶん	No. 2653	.P. 4
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NATURE OF BUSINESSIDESCRIPTION OF OPERATIONS Give commend and descriptions of dubbers, operations and products, majuracturing from imteralls, processes, product, gauipment, contra work, sub-contracts! mercartile-merchanise, customors, delividaer very-set, logation; frum-agresse, animal, maderes, businesse, sub-contract	CTOR-TYPE OF
COMMERCIAL REMODELING	what have and head freely.
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PENERAL INFORMATION by LAW YES RESPONSES	YES KO
DOES APPLICANT OWN, OPERATE OR LEASE AIRCRAPT/WATERCRAFT?	
•	
DOMAVE PAST, PRESENT OR DISCONTINUED OPERATIONS INVOLVE(D) STORING, TREATING, DISCHARGING, APPLYING, DISPOSING, OR TRANSPORTING OF HAZARDOUS MATERIAL? (e.g. Imagilia, wester, funitaria, ria)	
ANY WORK PERFORMED UNDERGROUND OR ABOVE 16 FEET?	
ANY WORK PERFORMED ON BARGES, VEGIGELS, DOOKS, BRIDGES OVER WATER?	
IS APPLICANT ENGAGED IN ANY OTHER TYPE OF BUSINESS?	
ARE BUE-CONTRACTORS USED? (If "YES", give % of work authonitrated)	. 🗆 🗷
ANY WORK BUDILET WITHOUT CERTIFICATES OF INSURANCE 7 (IFYES, payrol) for this work must be included in the Bull Keblug Worksheet on Page 2)	
IB A WRITTEN BAFETY PROSIBAM IN OPERATION?	□面
ANY GROUP TRANSPORTATION PROVIDED?	. □ 🖾
ANY EMPLOYEUS UNO BR 18 OF OVER 80 YEARS OF AGE?	
NNY BEASONAI, EMPLOYEES?	
COURT THE RESIDENT TO A COURT OF THE PROPERTY	



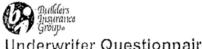
Cease42992001497MWDB Dookumeh1172 Fined0884899 Page48 of 48

20/2016 16:55 Jul. 20.2015 1 GENERALINFORMATO	8147493219 1:59AM FUENSBURG ENSURANCE	No. 2653 P. 5	r-8k bylogoromogona
IS THERE ANY VOLUNTE	ER OR DONATED LABORY (IF YES', please specify)	White the second	VES
ANY EMPLOYEES WITH	PHYSICAL HANDICAPS?		
DO EMPLOYEES TRAVE	OUT OP STATE? (If "YES", Indicate state(s) of travel and frequency)		П
ARE ATHLETIC TEAMS S	PONBOREO?	AND THE RESIDENCE OF THE PARTY	П
ARE PHYSICALS REQUI	GD AFTER OFFERS OF EMPLOYMENT ARE MADE?	**************************************	
ANY OTHER INSURANCE	WITH 17HIS INBURIER?	dan der vermenne der stillstadels anne men en der en	
ANY PRIOR COVERAGE	DEÇLINED/ CANCELLED/NON-RENEWED IN THE LAST THREE (8) YE	EARS? (Not applicable in MO)	
ARE EMPLOYEE HEALT	PLANS PROVIDED?		
DO ANY EMPLOYEES PA	RFORM WORK FOR O'THER BUBINESSEE OR BUBSIDIARIES?		
DO YOU LEASE EMPLOY	EES TO OK FROM OTHER EMPLOYERS?		П
DO ANY EMPLOYEER PE	EDOMINANTLY WORK AT FROME? IF YES', # of Employages:	And the state of t	
ANY TAX LIENS OR BAN	OXUPTOY WITHIN THE LABT HIVE (5) YEARS? (If "YES", planso specif	y)	
ANY UNDISPUTED AND ENTERPRISES? IF YES,	JNPAID WORKERS COMPENSATION PREMIUM DUE FROM YOU OR EXPLAIN INCLUDING ENTITY NAME(SI) AND POLICY NUMBER(8),	ANY COMMONLY MANAGED OR OWNED	
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REMARKS (Altach add	Honal Shoots If more space to required)	A second	
WORKERD CXIMPENSATION	AND VERMONT: IT IS A DRIMETO IMOUNDOLY PROVIDE FALSE, INCOMPLE THANDACTION FOR THE PURPOSE OF COMMITTING FRAUD, FEMALTIES INC	Print lacitabilism, Liver Visa penne di	arent de
JOIVIL PENALTIES, ICIOI OPPIO	DLY AND WYTH INTERY TO DEFRAUT ANY INSURANCE COMPANY OR ANOTE TAINING ANY MATERIALLY FALSE INFORMATION, OR GONDEALS FOR THE P COMMITE A FRAUDULENT INSURANCE ACT, WIGH IS A DEPME AND RUSHED ON IN CO., FL, HI, MA, NE, OH, OK, CIR, TA OP VI, IV ICO, LA, MI, VA and WA, his		
ADILICANTO SIGNATUREAN	Corp. Sec. 7/20/2015	SIGNATURE NATIONAL PRODUCES	NUMBI

EXHIBIT "C"

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eQuotes

Underwriter Questionnaire

Agent: KURT DEYULIS Agency: EBENSBURG: INSURANCE AGENCY Carrier Association Insurance:Co. ... Quote/Polley No. WCV-0196284-00 State; PA : Status, Bound/Issued Insured; GUSTOM INSTALLATIONS CONTRACTING SERVICES INC

副觀	Questions
1	DOES APPLICANT OWN, OPERATE OR LEASE AIRCRAFT/WATERCRAFT?
	No
2	DO/HAVE PAST, PRESENT OR DISCONTINUED OPERATIONS INVOLVE(D) STORING, TREATING, DISCHARGING, APPLYING,
~	DISPOSING, OR TRANSPORTING OF HAZARDOUS MATERIAL? (e.g. landfills, wasles, fuel lanks, etc)
	No
3	ANY WORK PERFORMED UNDERGROUND OR ABOVE 15 FEET?
	No.
3.1	No What is the maximum height?
0	That is no monitorn rought
	15FT
3.2	What is the maximum depth if any work is performed underground?
	0
4	ANY WORK PERFORMED ON BARGES, VESSELS, DOCKS, BRIDGES OVER WATER?
5	No IS APPLICANT ENGAGED IN ANY OTHER TYPE OF BUSINESS?
ľ	IS APPLICANT ENGAGED IN ANY OTHER TIPE OF BOOKESOT
	No
6	ARE SUB-CONTRACTORS USED? (If "YES", give % of work subcontracted)
	No
7	ANY WORK SUBLET WITHOUT CERTIFICATES OF INSURANCE? (If YES, payroll for this work must be included in the State Rating
	Worksheel on Page 2)
	No
7.1	Does the Insured have a diary system to monitor certificate of insurance?
	No
7.2	Or alternatively do they check certificates of insurance prior to the start of the job?
	4. 1. 1. 1. 1. 1. 1. 1. 1
	Yes
β	IS A WRITTEN SAFETY PROGRAM IN OPERATION?
	No
9	ANY GROUP TRANSPORTATION PROVIDED?
	Ma
10	No ANY EMPLOYEES UNDER 16 OR OVER 60 YEARS OF AGE?
10	Will did notices austral to all exertes united at tract
	No
11	ANY SEASONAL EMPLOYEES?
	No
12	IS THERE ANY VOLUNTEER OR DONATED LABOR? (If "YES", please specify)
	No
13	ANY EMPLOYEES WITH PHYSICAL HANDICAPS?
	No

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14	DO EMPLOYEES TRAVEL OUT OF STATE? (If "YES", Indicale state(s) of travel and frequency)
	No
15	ARE ATHLETIC TEAMS SPONSORED?
	No
16	ARE PHYSICALS REQUIRED AFTER OFFERS OF EMPLOYMENT ARE MADE?
	No
17	ANY OTHER INSURANCE WITH THIS INSURER?
	No
18	ANY PRIOR COVERAGE DECLINED/ CANCELLED/NON-RENEWED IN THE LAST THREE (3) YEARS? (Not applicable in MO)
ļ	No
19	ARE EMPLOYEE HEALTH PLANS PROVIDED?
	No .
20	DO ANY EMPLOYEES PERFORM WORK FOR OTHER BUSINESSES OR SUBSIDIARIES?
	No
21	DO YOU LEASE EMPLOYEES TO OR FROM OTHER EMPLOYERS?
	No
22	DO ANY EMPLOYEES PREDOMINANTLY WORK AT HOME? If "YES", # of Employees:
	No.
23	No ANY TAX LIENS OR BANKRUPTCY WITHIN THE LAST FIVE (5) YEARS? (If "YES", please specify)
20	
	No ANY UNDISPUTED AND UNPAID WORKERS COMPENSATION PREMIUM DUE FROM YOU OR ANY COMMONLY MANAGED OR OWNED.
24	ENTERPRISES? IF YES, EXPLAIN INCLUDING ENTITY NAME(S) AND POLICY NUMBER(S).
	No
20. hy	

EXHIBIT "D"

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eQuotes

Agent: KURTIDEYULIS - Agency: EBENSBURG INSURANCE AGENCY

Garrier: Association insurance do - 1 Quoto/Relicy No. WCV 0196284-00

State: PA - Status: Bound/Issued - Insured: CUSTOM INSTAULATIONS CONTRACTING SERVICES INC.

No.	Quey jons and a contract of the contract of th
1,	Any exterior work above 3 stories?
	No
2.	Are OSHA required fall protection systems such as guardrális, personal fall arrest systems or safety nets being used when working above 6 feet?
	Yos
3,	Does the operation involve fire/water restoration?
	No
4.	is the racfing performed by the insureds own employees?
	No
5.	Is there any wrecking or demoittion work?
	No
17	

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JS 44 (Rev. 08/18)

CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THE FORM.)

purpose or mining over the co	, , , , , , , , , , , , , , , , , , , ,								
I. (a) PLAINTIFFS				DEFENDANTS					
	ad, SE e of First Listed Plaintiff			Keystone Insurance Group, Inc. 1995 Point Township Drive Northumberland. PA County of Residence of First Listed Defendant Ebensburg Insurance Age 129 F. High Street, P.O. B Ebensburg. PA Northumberland. Northumberland					
(E.	XCEPT IN U.S. PLAINTIFF CA	SES)		NOTE: IN LAND CONDE THE TRACT OF L	MNATION		OCATION OF		
(c) Attorney's (Firm Name	e. Address, and Telephone Num	her)		Attorneys (If Known) Unknown					
II, BASIS OF JURISDIC	TION (Place an "X" in One I.	Box (Inly)		ITIZENSHIP OF PRIT (For Diversity Cases Only)	NCIPAL		an "X" in Oi d One Box for I		
1. U.S. Government Plaintiff	□ 3 Federal Question (U.S. Government No.	ot a Party)		zen of This State		Incorporated or Prin of Business In T		PTF	DEF
☐ 2. U.S. Government Defendant		of Parties in Item III)	Citiz	zen of Another State	2 🗆 2	Incorporated and Pr of Business In A		⊠ 5	□ 5
				zen or Subject of a :		Foreign Nation		<u> </u>	□ 6
IV. NATURE OF SUIT	(Place an "X" in One Box Only)				k here for: Nature			
CONTRACT	TOR			625 Drug Related Seizure		Ocal 28 USC 158	OTHER	Claims Act	
☐ 110 Insurance ☐ 120 Marine ☐ 130 Miller Act ☐ 140 Negotiable Instrument	PERSONAL INJURY 310 Airplane 315 Airplane Product Liability	PERSONAL INJURY 365 Personal Injury - Product Liability 367 Health Care/	-	of Property 21 USC 881 690 Other	☐ 423 Wit		□ 376 Qui T: 3729(; □ 400 State	am (31 US) a)) Reapportion	С
☐ 150 Recovery of Overpayment	☐ 320 Assault, Libel & Slander	Pharmaceutical Personal Injury				ERTY RIGHTS	☐ 410 Antitr ☐ 430 Banks		ng
& Enforcement of Judgment 151 Medicare Act	☐ 330 Federal Employers'	Product Liability 368 Asbestos Personal			☐ 820 Cop		☐ 450 Comn	nerce	
☐ 152 Recovery of Defaulted Student Loans	Liability 340 Marine	Injury Product			☐ 835 Pate	ent - Abbreviated v Drug Application	☐ 460 Depor ☐ 470 Racke	teer Influer	
(Excludes Veterans) ☐ 153 Recovery of Overpayment	☐ 345 Marine Product Liability	Liability PERSONAL PROPERTY			□ 840 Tra		Corru	pt Organiza mer Credit	
of Veteran's Benefits	☐ 350 Motor Vehicle	☐ 370 Other Fraud ☐ 371 Truth in Lending		LABOR		AL SECURITY	☐ 485 Telep		
 ☐ 160 Stockholders' Suits ☑ 190 Other Contract 	355 Motor Vehicle Product Liability	380 Other Personal		710 Fair Labor Standards Act	861 HIA	(1395ff) ck Lung (923)	490 Cable		
☐ 195 Contract Product Liability	360 Other Personal Injury	Property Damage 385 Property Damage		720 Labor/Management Relations	☐ 863 DIV	VC/DIWW (405(g))	☐ 850 Securi Excha		odities/
☐ 196 Franchise	☐ 362 Personal Injury -	Product Liability		740 Railway Labor Act	864 SSI	D Title XVI (405(g))	☐ 890 Other	Statutory A	
REAL PROPERTY	Medical Malpractice CIVIL RIGHTS	PRISONER PETITIONS		751 Family and Medical Leave Act	FEDER	AL TAX SUITS	☐ 891 Agrico ☐ 893 Enviro		
210 Land Condemnation	☐ 440 Other Civil Rights	Habeas Corpus:	\neg	790 Other Labor Litigation 791 Employee Retirement		es (U.S. Plaintiff	895 Freed	om of Info	mation
 □ 220 Foreclosure □ 230 Rent Lease & Ejectment 	☐ 441 Voting ☐ 442 Employment	☐ 463 Alien Detainee ☐ 510 Motions to Vacate	"	Income Security Act	☐ 871 IRS	Defendant) -Third Party	☐ 896 Arbitr		
□ 240 Torts to Land	443 Housing/	Sentence			261	JSC 7609	899 Admir Act/R	nistrative P eview or A	
☐ 245 Tort Product Liability ☐ 290 All Other Real Property	Accommodations 445 Amer. w/Disabilities -	530 General 535 Death Penalty			1		Agenc	y Decision itutionality	
	Employment 446 Amer. w/Disabilities -	Other: 540 Mandamus & Other	-	IMMIGRATION	-		_	Statutes	
	Other	☐ 550 Civil Rights	1 -	462 Naturalization Application 465 Other Immigration					
	448 Education	☐ 555 Prison Condition ☐ 560 Civil Detainee -		Actions					
		Conditions of Confinement							
V. ORIGIN (Place an "X" in	One Box Only)	Commence							
□ 1 Original □ 2 F	Removed from 3 Ren		Reins Reope	tated or 5 Transferr ened Another I (specify)		6 Multidistr Litigation Transfer	ict 🗌 8	Multidis Litigatio Direct Fi	n -
	28 U.S.C. §1332(a)(1)	te under which you are fi	ling (Do not cite jurisdiction statut	es unless di	versity):			
VI. CAUSE OF ACTION	Brief description of cause:	fessional negligence; mis	srepre	esentations					
VII. REQUESTED IN COMPLAINT:	CHECK IF THIS IS UNDER RULE 23,		DI	EMAND \$ 75,000+		JURY DEMAND		d in com	
VIII, RELATED CASE(IF ANY	(See instructions):	JUDGE		<i></i>	DOCKET 1	NUMBER			
8/28/	9	SIGNATURE OF ATTO	DRNEY	OF DESCORD					
FOR OFFICE USE ONLY	AMOUNT	APPLYING IFP		JUDGE)	MAG. JUDGE			